

Attachment A

Enterprise Fleet Mgmt Summary of Services

- **Acquisition & Funding**
 - Putting time back into yours and your employees day by allowing our team to assist with vehicle acquisition through direct manufacturer ordering at reduced costs, stock searches through our local dealership partners and utilizing a pool of Enterprise exclusive new and used vehicles. Also utilizing our Factory order method to be proactive and find the best prices on replacement vehicles.
 - Compare multiple brands when purchasing.
 - Pre-paid, or Flexible Funding Options. Market Value, off balance sheet financing—pay for the portion of the vehicle utilized that preserves cash.
- **Tag & Title**
 - Option to handle Asheville Housing Authority's tags and titling for all vehicles.
 - Assist in the fleet management of new acquisitions through valuation, title, and tag management.
- **Resale**
 - Utilize Enterprise resale channels to maximize returns, make recommendations and reduce administrative burdens. When needed you can still sell to employees, but you will capitalize on every other dollar.
- **Operations**
 - Utilize Enterprise Full Maintenance plan to have a fixed and budgeted maintenance number each month. Utilize our maintenance management program to give your team a streamline, consolidated billing, and a reduced price for maintenance costs.
- **Technology**
 - Enterprise Fleet Website – Gives you instant self-service abilities with cost codes, descriptors, adding/changing/removing drivers, and access to customized reporting & alerts. This also gives you access to our network of repair shops.
- **Local Dedicated Account Team – One Call Service**
 - Their number one focus is getting to know you, your organization and providing an exceptional client experience.
 - Meet a minimum of 4 times of year to discuss fleet planning, annual review, and ongoing updates on what is going on in the industry.
 - Review and manage the total cost of ownership.
 - Day to Day questions – expectation is 3-hour response time.